



Anna V. Jones

REAL ESTATE AGENT

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United States, Lafayette 123, 953 Sarah Drive

LINKS

in annavjonesrealestate

PERSONAL INFO

- **Date of birth:** 24 August 1985

SKILLS

Knowledge of local real estate market dynamics	Expert
Communication and negotiation skills	Expert
Ability to build and maintain relationships	Expert
Property valuation methods	Expert
Financial analysis	Expert
MLS databases and real estate software	Expert

PROFESSIONAL SUMMARY

Results-driven Real Estate Agent with over 10 years of experience in the Lafayette market. Proven track record of success in guiding clients through buying, selling, or leasing transactions. Dedicated to providing exceptional service by educating clients on market conditions, negotiating favorable terms, and facilitating smooth processes from start to finish. Adept at leveraging technology to optimize efficiency and maximize exposure for properties.

EXPERIENCE

★ March 2017 - Now

Real Estate Agent

Vista Properties / United States, Lafayette

- Manage residential property portfolios and guide clients through buying, selling, and leasing transactions
- Conduct market research and analysis to determine property values and trends
- Cultivate relationships with prospective buyers and sellers through proactive networking and marketing strategies
- Negotiate contracts, facilitate inspections, and coordinate closings with lenders, attorneys, and other stakeholders
- Consistently achieved sales targets, resulting in recognition as a top-performing agent within the company

EDUCATION

★ 2003 - 2007

Bachelor of Business Administration in Real Estate (BBA)

Louisiana University

Relevant Coursework:

- Real Estate Principles and Practice
- Property Management
- Real Estate Finance
- Commercial Real Estate Development

COURSES

★ 2010

Real Estate Marketing Strategies

Lafayette Dyer Center